# Price Inquiry for Imported Fiber Optic Cables for Smart Buildings from the Middle East



## Overview

Competitive Pricing: We offer competitive pricing without compromising on quality, making our fiber optic cables an economical choice for businesses of all sizes.

## Key Takeaways

Imported fiber optic cables from the Middle East for smart buildings typically range from AED 5 to AED 50 per meter, depending on type, quality, and bulk purchase options.

### Pricing Overview

Fiber optic cable prices in the Middle East, particularly in Dubai, vary based on cable type, quality, and supplier. Standard cables cost AED 5–30 per meter, while high-capacity or premium cables can exceed AED 50 per meter.

### In US

D terms, this roughly translates to $1. 36–$13. 60 per meter, depending on specifications and bulk purchase discounts.

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Single-mode cables generally cost more than multimode cables but offer superior performance for long-distance transmission. Bulk purchases can significantly reduce per-meter costs by 20–40%, and suppliers often provide bundled deals including connectors, patch panels, and installation support. For large smart building projects, buying in bulk ensures uniform quality, reduced shipping fees, and consistent performance across multiple locations.

## Factors Affecting Price

Cable Type and Fiber Count: Single-mode fiber (OS1/OS2) is ideal for long-distance backbones, while multimode fiber (OM3/OM4) suits shorter distances and data centers. Higher strand counts increase costs proportionally. Construction and Rating: Indoor riser-rated cables are cheaper than plenum-rated or armored cables designed for harsh environments or direct burial.

Supplier and Shipping: Prices vary by supplier, shipping method, and import duties. Middle Eastern suppliers often offer competitive rates due to high local production and smart city initiatives. Installation Considerations: Underground or complex installations increase total project costs, while indoor runs are more economical.

## Import and Trade Insights

Global import/export data shows that the Middle East is a key supplier of fiber optic cables, with verified exporters and importers facilitating bulk shipments for commercial projects. Platforms like Cybex Exim and Volza provide detailed trade intelligence, including shipment values, ports of origin, and supplier contacts, which can help in negotiating competitive prices and ensuring reliable supply.

## Recommendations for Procurement

Compare multiple suppliers to identify the best price per meter and warranty coverage. Consider bulk purchases to reduce costs and ensure consistent quality across smart building installations. Verify certifications and durability guarantees to meet building standards and long-term performance requirements.

Leverage trade data platforms to identify reliable Middle Eastern exporters and optimize shipping logistics. By evaluating these factors, you can strategically plan the procurement of fiber optic cables for smart buildings, balancing cost, quality, and supply reliability.

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## Article Content

Fiber Optical Cable Imports in World

Volza''s data-driven features—built for startup importers, SME procurement teams, and corporate sourcing leaders—help you identify trusted Fiber Optical Cable suppliers, discover high-demand

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Fortunately, Naficon has kept material stocks at a high level, so we are able to serve our customers with normal delivery times and prices with local production in both

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We supply fiber optic cables in multiple cores ranging from 2 core to 96 cores. We offer all types of indoor and outdoor (armored and non-armored) fiber optic

Fiber Optic Cables

Competitive Pricing: We offer competitive pricing without compromising on quality, making our fiber optic cables an economical choice for businesses of all sizes.

Cost of Fiber Optic Cables for International Orders

Complete guide to international delivery and cost of fiber Optic Cables, shipping times, and cost factors. Compare supplier solutions for global orders.

Fiber Optic Cable Prices in Dubai | 2026 Guide

Discover current fiber optic cable prices in Dubai, bulk purchase benefits, and supplier comparisons. Save on high-quality cables today!

Fibre Optic Cables | ScaleFibre Middle East

While many projects use a transition at the building entry point, we offer versatile indoor/outdoor options within our range. This allows customers to avoid transition from the street into the server room,

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Middle East''s Optical Fiber Cables Market Report 2026

The Middle East optical fiber cables market is a critical infrastructure pillar underpinning the region''s ambitious digital transformation and economic diversification agendas. Characterized by

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Middle East Fibre Optic Cables Market Analysis 2026

The Middle East and Africa Fibre Optic Cables market size is USD 0.35 billion in 2023 and will expand at a compound annual growth rate (CAGR) of 3% from 2023 to 2030.

Market Trends: Fiber Optic Demand in the Middle East

The Middle East is undergoing a digital transformation that''s reshaping its telecom and infrastructure landscapes. At the heart of this transformation lies an accelerating demand for Fiber

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Bloomberg Businessweek helps global leaders stay ahead with insights and in-depth analysis on the people, companies, events, and trends shaping today''s complex,

Middle East''s Optical Fiber Cable Market Poised for Steady Growth

Significant price disparities exist in trade, with UAE import prices highest at $12,548/ton and Israel''s export prices highest at $20,644/ton Market Forecast Driven by increasing demand for optical fiber

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Middle East''s Optical Fiber Cable Market To Reach 181K Tons and

The Middle East optical fiber cable market is projected to grow to 181K tons and $2B by 2035, driven by rising demand. This analysis covers consumption, production, trade, and key country-level insights

Middle East Fiber Optic Cables Market (2025-2031) | Size & Companies

6Wresearch actively monitors the Middle East Fiber Optic Cables Market and publishes its comprehensive annual report, highlighting emerging trends, growth drivers, revenue analysis, and

Middle East Cable Assembly Fiber Optic Market Analysis 2026

The Middle East and Africa Cable Assembly Fiber Optic market size will expand at a compound annual growth rate (CAGR) of 5.2% from 2023 to 2030.

Middle East Fibre Optic Cables Market (2025

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